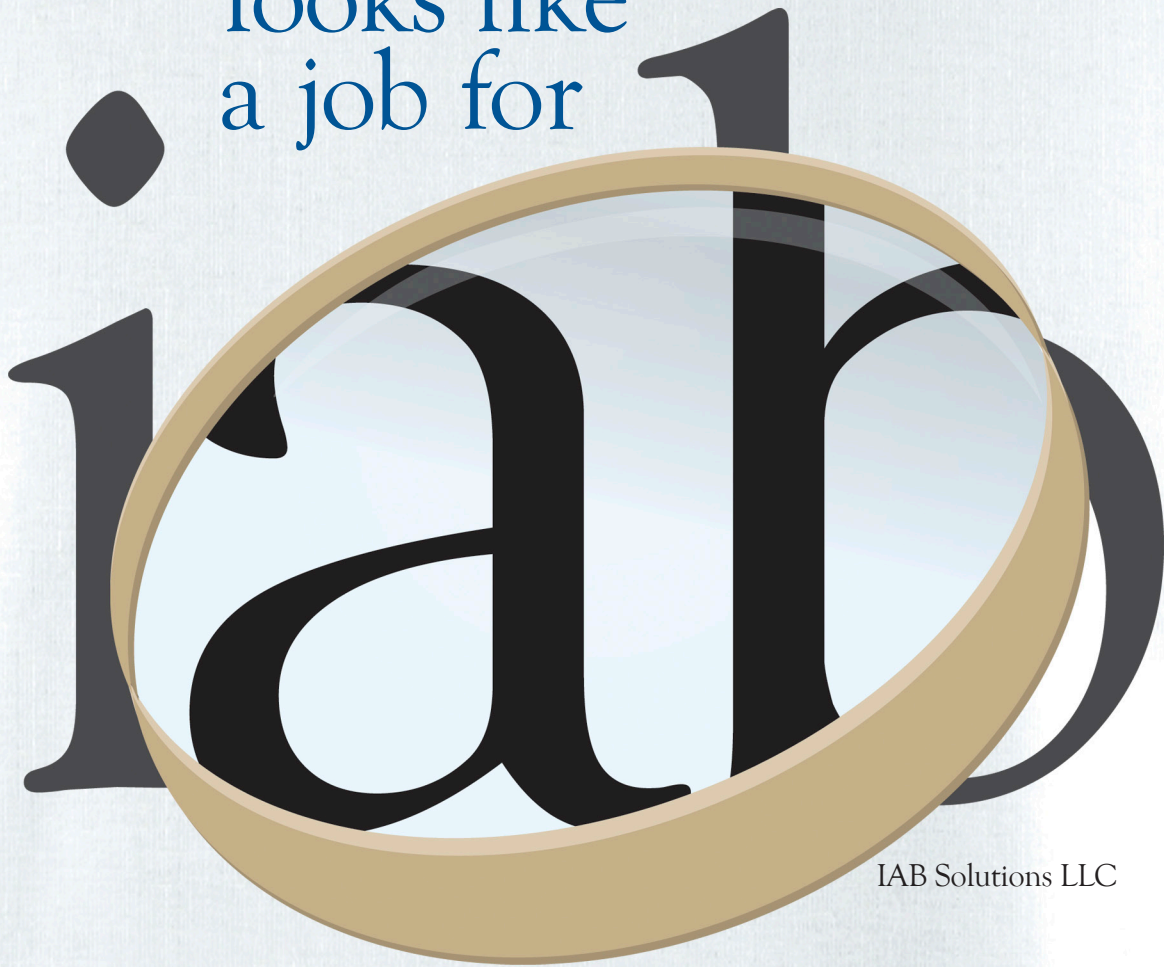


This
looks like
a job for



IAB Solutions LLC

Experts in Deduction Recovery & Resolution | Specialists in the A/R Process

Corporate Office located at 233 Northern Blvd, Suite 2 | Clarks Summit, Pennsylvania 18411
Toll Free: 1.800.742.0014 | Main: 570.587.1000 | Fax: 570.587.1111 | iabllc.com

A/R Process Professionals



Partners

IAB is a nationwide Accounts Receivable service provider partnering with our clients. We focus on the resolution, recovery and management of deductions, disputed receivables and the invoice collection process. We achieve success through collaboration and commitment to our clients goals.

Solutions

Just as every client's needs are unique, our solutions differ with each specific assignment. Our focused, fully managed teams work independently to recover the maximum possible dollars and improve cash flow. IAB's proprietary web-based workflow solution (MARS™) maximizes our productivity and performance.

Results

We create long-term, mutually beneficial relationships based on our history of achieving results. We provide exceptional customer service, drive more dollars to your bottom line and deliver accurate, actionable information. We combine people, teamwork and technology to achieve excellence.



We are a transparent extension of our clients' staff, complementing their efforts in all aspects of Accounts Receivable Management.

- Deduction Management & Resolution
- Chargeback Recovery
- First Party Invoice Collection
- Broker Audits
- Unearned Cash Discount Programs
- Process Audit and Review
- Sales Tax Certificate Management
- Unclaimed Property Reconciliation
- Acquisitions and Mergers
- Consolidations
- Realignments
- Software Implementations

Deduction Services



Deductions / Chargebacks

IAB's core service is a highly professional approach to the research and recovery of deductions and chargebacks. Portfolios can be open or closed and assigned in a variety of ways including type, age, class of trade, specific customer or write-offs. We maximize every opportunity for recovery.

Post Audits

IAB identifies post audits taken or submitted by internal or third party auditors, accumulates supporting documentation and establishes contact with the correct representative. Our team thoroughly researches all related issues, determines the validity of the claims, maximizing recoveries, and provides root cause analysis for future prevention.

Aged Deductions / Write-Off Reviews

IAB's focus on aged deductions allows your staff to better manage current receivables, while our write-off review provides a safety net assuring that all your collection opportunities are realized.

Logistics Deductions

IAB will perform all research necessary to recover over, short and damage claims. We communicate directly with carriers, warehouses and distribution centers, gathering information to determine validity and trending. Our process includes filing and resolution of carrier claims.

Unearned Cash Discounts

IAB recovers unearned cash discounts taken by customers outside of your terms of sale. We educate your customers, correct terms discrepancies and reinforce payment terms. Our focus on maximizing recovery improves your DSO.

Under Tolerance

IAB maximizes recovery of small dollar deductions often deemed unprofitable to pursue. We improve customer behaviors, reduce write-offs and allow for proper allocation for accounting purposes. We review trends by customer to identify root cause and opportunities for recovery of funds.

3

iab
IAB Solutions LLC

IAB maximizes recoveries, increases cash flow, and enhances productivity in the A/R process while maintaining customer goodwill.

Additional Services



Invoice Collection

IAB supports your collection department by assuming responsibility for customer collection efforts, collection of aged invoices, or other functions that would allow more productive allocation of your resources.

Unclaimed Property Reconciliation

IAB reduces your exposure to escheatment claims and improves results of state audits. We reconcile open credits and outstanding cash on account, identifying ownership and proper disposition.

Sales Tax Certificate Management

IAB contacts each customer to obtain current sales tax exemption certificates. We index and image all documentation and update according to individual state requirements. Certificates are centralized and catalogued for ease of retrieval. This service helps improve invoice accuracy, significantly limits sales tax deductions and leads to favorable state audit results.

Process Audit and Review

IAB provides accounts receivable professionals to review your current policies and procedures. We evaluate the organizational workflow to streamline the process. We deliver a detailed report that highlights opportunities for improvement and recommends industry best practices.

Transitional Support

Consolidations, Reorganization, Software Implementation, Bankruptcy, Corporate Wind-Downs.

Specialized Audit & Recovery Services

Classification, Coding, Compliance, Freight, Workers Compensation, Insurance.

4



It is our goal to **partner** with our clients to achieve their goals, provide customized **solutions** to their challenges, and improve **results** on their behalf.

Contact us today Toll Free at: 1.800.742.0014 or partners@iabllc.com

What People Are Saying

About IAB Solutions



“Partnering with them has been critical to our success. They are attentive to our needs and capabilities and adjust their approach accordingly...their professionalism, service levels and results exceed our expectations for each assignment.”

Director, Financial Services for a Fortune 500 Consumer Products Manufacturer

“They are respectful of customer relationships, professional, flexible and most importantly, successful.”

Credit Manager for a Multi-Million Dollar International Spice Company

“IAB feels more like an extension of our own company rather than an outsource service.”

Cash Application Manager for a Multi-Million Dollar Distributor of Electrical Parts and Supplies

“...we have enjoyed the benefit of their experience in navigating issues that threaten our cash flow and P&L, as well as innovative approaches to new trends in customer payment issues.”

Director of Customer Financial Shared Services for a Multi-Billion Dollar Convenience Foods Manufacturer

IAB allows you to remain focused on matters of urgency without negatively impacting collection and resolution of receivables. We reduce or eliminate backlogs, facilitate consolidations, and provide assistance during software implementation.

IAB can help maintain customer relationships seamlessly as you implement your new strategy for the future.

5



We stand for Integrity, Ability, and Best Practices.
As partners with each client, IAB develops customized solutions and delivers positive results while providing the highest level of customer service.

Corporate Office located at 233 Northern Blvd, Suite 2 | Clarks Summit, Pennsylvania 18411
Toll Free: 1.800.742.0014 | Main: 570.587.1000 | Fax: 570.587.1111 | iabllc.com